

Mr. Frank Spiteri  
Smokeshield Australia  
P.O box 30  
Oakleigh Vic 3166

May 8<sup>th</sup> 2005

Dear Frank

**Re Smokecloak at BP Sites**

Thank you for the prompt and efficient service you recently provided to my client.

Their situation, resulting from repeated burglaries at a number of service stations, had rendered them as just about uninsurable. Our underwriters were willing to offer insurance renewal terms because of the client's proactive attitude and the anticipated effectiveness of your product.

Naturally I will be monitoring these 5 sites and I will report back to you any future burglaries and attempted burglaries where the product is installed.

Thank you again for;

- Dropping everything for urgent installation
- Ensuring the system was tailored to the customers specific needs
- Working with my underwriters and loss control people to make them aware of smoke cloak advantages.

Please keep me informed of any further product development and the insurance industry's wider acceptance of this system as an anti burglary device.

Kind regards



Jon Eighteen  
Principal

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