



BLOCKBUSTER ENTERTAINMENT LIMITED
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Richard KNIGHTS Esq,
Sales Liaison Manager
SMOKECLOAK Ltd
10 Cochram Close
Crownhill
MILTON KEYNES
Bucks.
MK8 OAJ

15th February, 1999

Dear Richard

You will recall that following a number of burglaries at one of our stores in the north of England which resulted in considerable losses to the Company, we approached your Company and subsequently installed one of your smoke devices.

I am pleased to advise you that following the introduction of the SMOKECLOAK system, this particular store has suffered no further losses from burglary. The success of the product in this trial period has resulted in a recommendation that the device be used in new and refurbished stores. Future installations will of course be dealt with by our contracts department and subject to negotiation with them.

My personal and professional opinion of the product is that it represents one of the best preventative devices in the current market and I wish you well with future development.

Yours sincerely,

Colin COURT A.I.I.R.S.M.
UK Investigations Manager